

Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



Utah Association
of REALTORS®

Washington County

+ 10.6%

Change in
New Listings

+ 5.4%

Change in
Closed Sales

- 1.8%

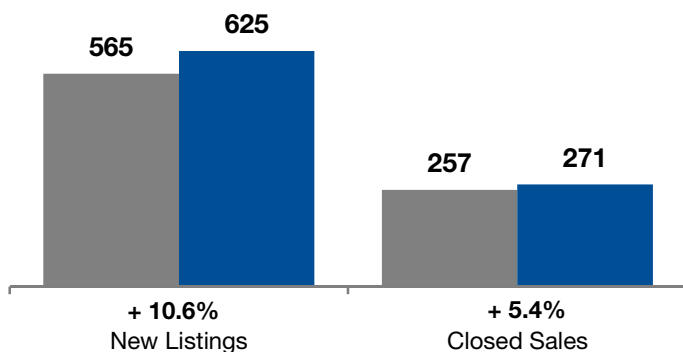
Change in
Median Sales Price

| | January | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2015 | 2016 | + / - | 2015 | 2016 | + / - |
| New Listings | 565 | 625 | + 10.6% | 565 | 625 | + 10.6% |
| Pending Sales | 328 | 369 | + 12.5% | 328 | 369 | + 12.5% |
| Closed Sales | 257 | 271 | + 5.4% | 257 | 271 | + 5.4% |
| Median Sales Price* | \$219,000 | \$215,000 | - 1.8% | \$219,000 | \$215,000 | - 1.8% |
| Average Sales Price* | \$254,490 | \$248,106 | - 2.5% | \$254,490 | \$248,106 | - 2.5% |
| Percent of Original List Price Received* | 95.4% | 94.6% | - 0.8% | 95.4% | 94.6% | - 0.8% |
| Days on Market Until Sale | 78 | 76 | - 2.6% | 78 | 76 | - 2.6% |
| Inventory of Homes for Sale | 2,160 | 1,908 | - 11.7% | -- | -- | -- |
| Months Supply of Inventory | 6.5 | 5.0 | - 23.1% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

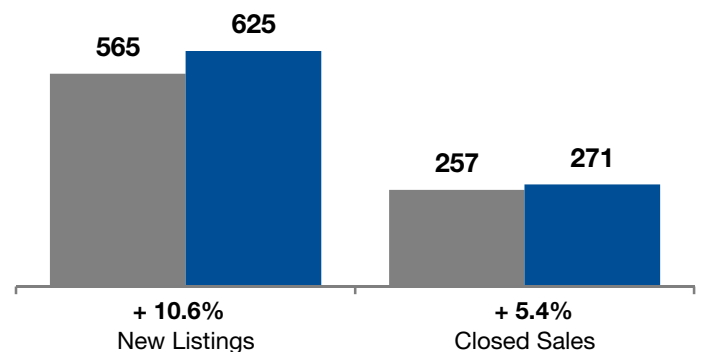
January

■ 2015 ■ 2016

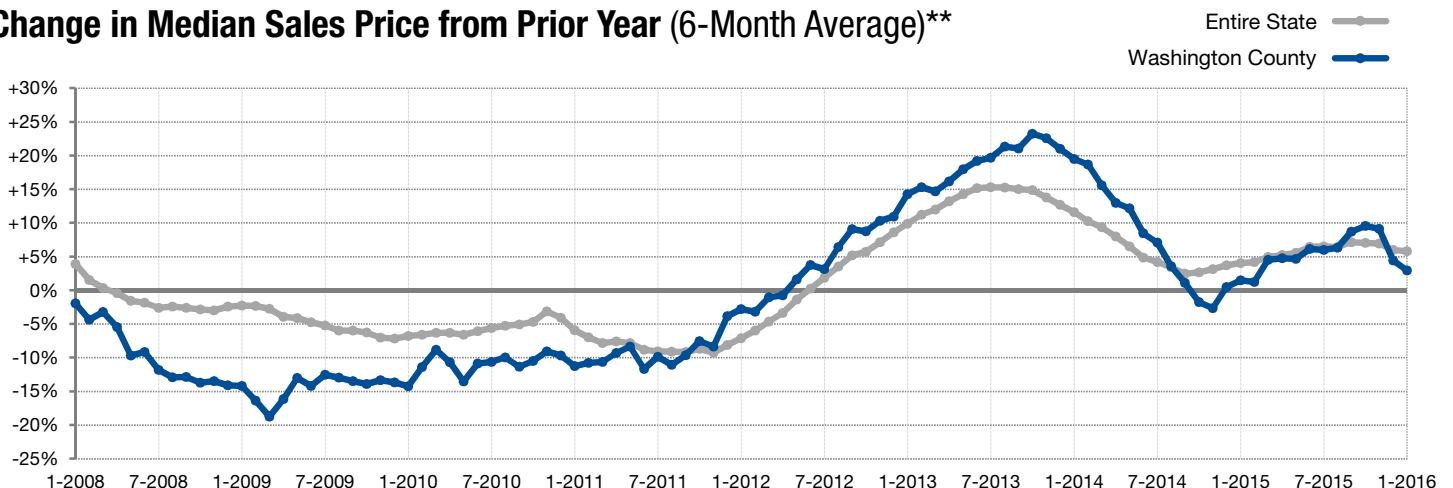


Year to Date

■ 2015 ■ 2016



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Multiple Listing Services of Utah.

This report includes data from the Washington County Multiple Listing Service. | Powered by ShowingTime 10K.