Local Market Update for May 2017

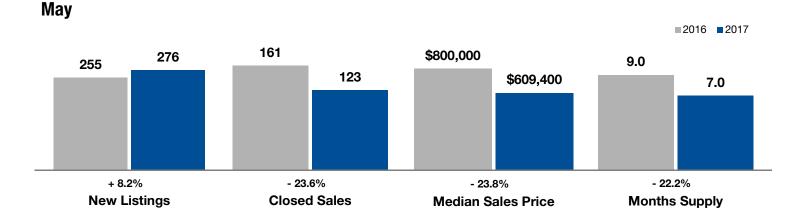
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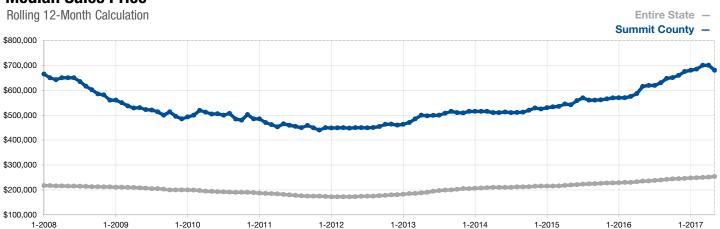
Summit County

| Key Metrics | Мау | | | Year to Date | | |
|--|-------------|-----------|----------------|--------------|-------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 5-2016 | Thru 5-2017 | Percent Change |
| New Listings | 255 | 276 | + 8.2% | 997 | 1,059 | + 6.2% |
| Pending Sales | 113 | 182 | + 61.1% | 596 | 725 | + 21.6% |
| Closed Sales | 161 | 123 | - 23.6% | 561 | 604 | + 7.7% |
| Median Sales Price* | \$800,000 | \$609,400 | - 23.8% | \$765,000 | \$783,750 | + 2.5% |
| Average Sales Price* | \$1,134,280 | \$851,386 | - 24.9% | \$1,184,138 | \$1,250,936 | + 5.6% |
| Percent of Original List Price Received* | 93.6% | 95.6% | + 2.1% | 94.3% | 94.7% | + 0.4% |
| Days on Market Until Sale | 96 | 77 | - 19.8% | 96 | 103 | + 7.3% |
| Inventory of Homes for Sale | 1,103 | 967 | - 12.3% | | | |
| Months Supply of Inventory | 9.0 | 7.0 | - 22.2% | | | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.