Local Market Update for April 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

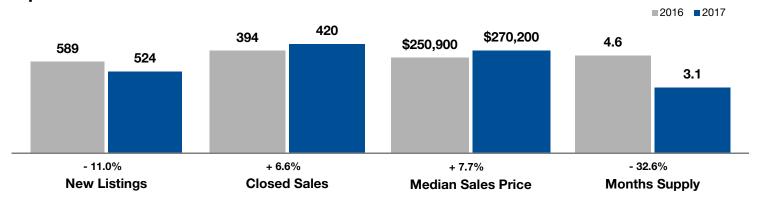


Washington County

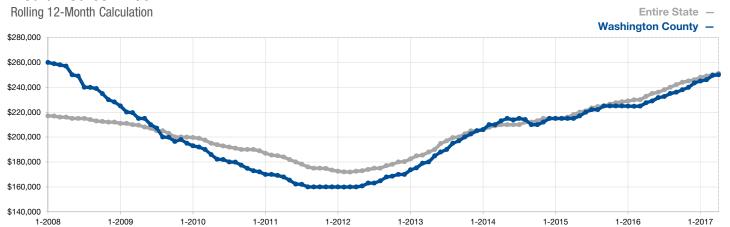
| | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2016 | 2017 | Percent Change | Thru 4-2016 | Thru 4-2017 | Percent Change |
| New Listings | 589 | 524 | - 11.0% | 2,422 | 2,338 | - 3.5% |
| Pending Sales | 453 | 484 | + 6.8% | 1,721 | 1,840 | + 6.9% |
| Closed Sales | 394 | 420 | + 6.6% | 1,437 | 1,552 | + 8.0% |
| Median Sales Price* | \$250,900 | \$270,200 | + 7.7% | \$229,000 | \$254,000 | + 10.9% |
| Average Sales Price* | \$287,698 | \$324,120 | + 12.7% | \$262,536 | \$300,166 | + 14.3% |
| Percent of Original List Price Received* | 96.5% | 97.1% | + 0.6% | 96.1% | 97.1% | + 1.0% |
| Days on Market Until Sale | 74 | 66 | - 10.8% | 72 | 64 | - 11.1% |
| Inventory of Homes for Sale | 1,718 | 1,271 | - 26.0% | | | |
| Months Supply of Inventory | 4.6 | 3.1 | - 32.6% | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April



Median Sales Price



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.